



*Co-Sponsored By:*

**Person, Whitworth, Borchers and Morales, LLP**

**"Profitable Mineral Management"**

**BREAKFAST SERIES for**

**Surface and Mineral Owners**

*Admission by Invitation Only*

**DATE: October 16, 2018**

**TOPIC: Lessons Learned**

**LOCATION: San Antonio Petroleum Club**  
8620 N New Braunfels, Suite 700  
San Antonio, TX 78217-6363  
P 210.824.9014, F 210.829.5443

**TIME: 7:30 AM Breakfast - 8:00 AM Presenters - 8:50 AM Questions & Answers**

**INTRODUCTIONS: E.O. (Trey) Scott, III, Trinity Mineral Management, Ltd.**

**PRESENTERS: E.O. (Trey) Scott, III, Trinity Mineral Management, Ltd.**

**Lessons Learned**

- Developments in Technology
- Hydrocarbon Measurement
- Royalty Deductions
- Continuous Development
- Retained Acreage
- Consolidation Agreements
- Consents to Assign
- Production Sharing Agreements

E.O. (Trey) Scott, III, CPL  
Trinity Mineral Management, Ltd.  
7373 Broadway, Ste. 306  
San Antonio, TX 78209  
210.829.4889

With a career spanning over 3 decades, Mr. Scott has worked in the oil and gas industry since 1976, including summers on a drilling rig both onshore and in the Gulf of Mexico, between college semesters at Texas Tech University.

Mr. Scott is a Certified Professional Landman. In 1979, he went to work for an oil and gas lease broker in Corpus Christi, Texas as a field Landman. His duties consisted of mineral title research, oil and gas lease negotiations and title curative. In 1981, Mr. Scott opened his own office as an independent Landman, overseeing several lease brokers and successfully acquiring hundreds of oil and gas leases. His experience in the oil and gas industry includes an in-house position with a San Antonio based Exploration & Production Company where his duties included many aspects of oil and gas exploration, development and gas marketing.

After his time on the industry side of oil and gas, Mr. Scott began an association with a local Oil & Gas Mineral Company where he successfully acquired mineral and royalty interest in several hundred producing oil and gas wells across the United States. He is currently involved in all aspects of managing oil and gas royalty portfolios, including the development of databases and software for oil and gas management.

Subsequently, Mr. Scott started adding to his client list several South Texas ranches, where his responsibilities include overseeing and managing all aspects of mineral and royalty ownership such as negotiations, lease compliance, royalty audits, surface operations from drilling locations, pipelines, surface facilities, remediation and environmental issues. Moreover, Mr. Scott has extensive experience utilizing Global Mapping System (GIS) and assists in litigation support including expert consulting and witness testimony.

In September of 2005, at the request of some key clients, Mr. Scott expanded his services by founding Trinity Mineral Management, LTD. (Trinity), where he is currently the Managing Partner. Trinity currently serves over 100 clients whose ownership spans over 1,000,000 acres of land.

Mr. Scott is a member of the Texas Land and Mineral Owner Association where he is currently serving as Vice-President, the San Antonio Association of Professional Landmen where he served as President and as Education Chairman, the American Association of Professional Landmen, and the South Texans' Property Rights Association. He also served on Texas Railroad Commissioner David Porter's Eagle Ford Task Force.